



Valuechain Technology Ltd,

Innovation Centre, Keckwick Lane, Daresbury, Warrington WA4 4FS

T: +44 (0)3301 200050

enquiries@valuechain.com www.valuechain.com



European Union

European Regional
Development Fund

**Invitation to Tender
Renewable Energy Sector Business Development**

This work is part funded through the European Regional Development Fund

Background

Valuechain Technology Ltd (VTL) has developed several productivity and collaboration software solutions that are targeted at improving the competitiveness of advanced manufacturing supply chains.

VTL has identified the renewable energy sector as a strategic growth market and is seeking a specialist business development expert that has industry connections and experience of selling into the renewable energy supply chain.

Requirement

Valuechain Technology Ltd needs to engage with business development experts that have industry connections and experience of selling into the renewable energy supply chain as the Valuechain team primarily have experience of automotive and aerospace supply chains.

We plan to engage with a specialist consultancy organisation that can provide business development support and create connections with new global customers working in renewable energy sector.

These opportunities will focus on OEMs and tier 1 manufacturing organisations working in the renewable energy sector

Deliverable Timescale

14th November 2017 – 31st December 2017

Indicative Budget

£33,333.00

Evaluation Criteria

Quotations will be assessed and scored on the following criteria:

- **Quality/Technical Merit (40%)**
- **Design and Functional Characteristics (5%)**
- **Delivery Timescale (15%)**
- **Cost/Value for Money (40%)**



Valuechain Technology Ltd,

Innovation Centre, Keckwick Lane, Daresbury, Warrington WA4 4FS

T: +44 (0)3301 200050

enquiries@valuechain.com www.valuechain.com

Scoring Methodology

4 Excellent	Proposal meets and in some places, exceeds the required standard
3 Good	Proposal meets required standard
2 Acceptable	Proposal meets the required standard in most respects, but is lacking or inconsistent in others
1 Poor	Proposal falls short of expected standard
0 Unacceptable	Completely or significantly fails to meet required standard or does not provide the relevant answer

Proposal Format

Proposals should clearly demonstrate how they meet the requirement set out above.

Deadline and Submission

Proposals are required by 12.00 on 7th November 2017 either electronically or by post/in person to Tom Dawes, Innovation Centre, Keckwick Lane, Daresbury, Warrington WA4 4FS

Date Published

Date the ITT is made public: 23/10/2017

Tom Dawes

Chief Executive Valuechain Technology Ltd