



Valuechain.com Enterprises Ltd,

Innovation Centre, Keckwick Lane, Daresbury, Warrington WA4 4FS

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European Union

European Regional
Development Fund

**Invitation to Tender
Renewable Energy Sector Business Development**

This work is part funded though the European Regional Development Fund

Background

Valuechain.com Enterprises Ltd has been in the process of launching the iQluster B2B marketplace for the Advanced Propulsion Centre. iQluster is centred around engaging the supply chain for low carbon vehicles. This will help with the rapidly growing requirements in the sector, to transition away from fossil fuels and produce low carbon alternatives.

From the original launch event, more than 250 companies have signed up. To scale up this portal and extend the reach outside of the UK, the infrastructure of the portal needs to be migrated to a full cloud solution.

Valuechain.com Enterprises Ltd needs to engage with business development experts that have industry connections and experience of selling into the renewable energy supply chain as the Valuechain team primarily have experience of automotive and aerospace supply chains.

Requirement

Valuechain Enterprises Ltd needs to engage with business development experts that have industry connections and experience of selling into the renewable energy supply chain as the Valuechain team primarily have experience of automotive and aerospace supply chains.

We plan to engage with a specialist consultancy organisation that can provide business development support and create connections with new global customers working in renewable energy sector.

These opportunities will include introductions to global cluster organisations, global OEMs and SMEs that wish to connect via iQluster B2B marketplace and/or acquire one of our productivity and collaboration applications.

Deliverable Timescale

14th November 2017 – 31st December 2017

Indicative Budget

£33,333.00



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Evaluation Criteria

Quotations will be assessed and scored on the following criteria:

- **Quality/Technical Merit (40%)**
- **Design and Functional Characteristics (10%)**
- **Delivery Timescale (10%)**
- **Cost/Value for Money (40%)**

Scoring Methodology

4 Excellent	Proposal meets and in some places, exceeds the required standard
3 Good	Proposal meets required standard
2 Acceptable	Proposal meets the required standard in most respects, but is lacking or inconsistent in others
1 Poor	Proposal falls short of expected standard
0 Unacceptable	Completely or significantly fails to meet required standard or does not provide the relevant answer

Proposal Format

Proposals should clearly demonstrate how they meet the requirement set out above.

Deadline and Submission

Proposals are required by 12.00 on 7th November 2017 either electronically or by post/in person to Tom Dawes, Innovation Centre, Keckwick Lane, Daresbury, Warrington WA4 4FS

Date Published

Date the ITT is made public: 25/10/2017

Tom Dawes

Chief Executive Valuechain.com Enterprises Ltd